



PROPOSED AGENDA

ANNUAL GENERAL MEETING OF SHAREHOLDERS 2026
JOINT STOCK COMPANY FOR TELECOMS AND INFORMATICS (CTIN)

Time : April 29th, 2026
Venue : Office Building of General Corporation 789,
No. 147 Hoang Quoc Viet Street, Nghia Do Ward, Hanoi City.

Chương trình Đại hội:

No.	Time	Content	Organizing Committee
1.	08h00 – 08h30	<ul style="list-style-type: none"> - Welcoming delegates and shareholders. - Verifying shareholder eligibility and preparing the attendance list. - Distributing meeting materials to shareholders. 	Shareholder Eligibility Verification Committee
2.	08h30 – 08h45	<ul style="list-style-type: none"> - Organizing and preparing for the commencement of the Meeting. - Stating the purpose, declaring the opening, and introducing participants. 	Board of Directors
3.	08h45 – 08h50	<ul style="list-style-type: none"> - Presenting the report on verification of shareholder eligibility and announcing that the Meeting satisfies all legal conditions to proceed. 	Supervisory Board
4.	08h50 – 08h55	<ul style="list-style-type: none"> - Introducing the Presidium and the Secretariat, and conducting voting for approval. 	Board of Directors
5.	08h55 – 09h10	<ul style="list-style-type: none"> - Presenting and voting to approve the Meeting agenda and working regulations. 	Board of Directors
6.	09h10 – 09h30	<ul style="list-style-type: none"> - Presenting the 2025 business results, the 2025 activities of the Board of Directors, and the 2026 business plan. 	Board of Directors
7.	09h30 – 09h45	<ul style="list-style-type: none"> - Presenting the 2025 Supervisory Board report. 	Supervisory Board
8.	09h45 – 10h15	Presentation of proposals submitted to the General Meeting of Shareholders for approval: <ul style="list-style-type: none"> - 2025 business results. - 2025 dividend payout ratio. - Remuneration of the Board of Directors and Supervisory Board in 2025. - Profit distribution plan and fund appropriations for 2025. - 2026 business plan and 2026 dividend payout plan. - Proposed remuneration for the Board of Directors and 	Board of Directors

No.	Time	Content	Organizing Committee
		Supervisory Board in 2026. - Principles for appropriating the Reward and Welfare Fund in 2026. - Policy for selecting the auditing firm for 2026.	
9.	10h15 – 10h30	Break	
10.	10h30 – 11h00	Discussion and voting on the proposals submitted to the General Meeting of Shareholders.	Board of Directors
11.	11h00 – 11h15	- Meeting Minutes and Meeting Resolution - Declaration of the closing of the Meeting	Meeting Secretariat & Chairperson



No.....BC/2026/CTIN

Hanoi, , 2026

REPORT**ON BUSINESS PERFORMANCE, OPERATIONS OF THE BOARD OF
DIRECTORS IN 2025, AND THE BUSINESS PLAN FOR 2026****To: Esteemed Shareholders of CTIN****PART I: REPORT ON BUSINESS PERFORMANCE AND OPERATIONS OF
THE BOARD OF DIRECTORS IN 2025****1. Results of the 2025 Business Plan****1.1. Business Performance in 2025***Unit: Million VND*

No.	Indicator	Actual 2024	Actual 2025	Plan 2025	Comparison	
					Actual 2024	Plan 2025
1	Total revenue	1,625,566	2,174,591	1,780,045	133,8%	122,2%
2	Profit before tax	37,183	40,097	N/A	107,8%	N/A
3	Profit after tax	31,104	31,801	34.273	102,2%	92,8%
4	Dividend payout ratio	10%	10%	10%	100%	100%

- Total revenue in 2025 reached **VND 2,174.591 billion**, representing a 33.8% increase compared to 2024 and achieving 122.2% of the 2025 target approved by the General Meeting of Shareholders.

- Profit before tax reached **VND 40.097 billion**, an increase of 7.8% compared to 2024.

- Profit after tax reached **VND 31.801 billion**, an increase of 2.2% compared to 2024, fulfilling 92.8% of the 2025 target approved by the General Meeting of Shareholders.

1.2. Financial Indicators

Indicators	2024	2025	% Increase /Decrease
1. Liquidity Indicators			
Current ratio	1,53	1,44	-6,1%
Quick ratio	1,44	1,40	-2,9%
2.Capital Structure Indicators			
Liabilities / Total assets	56%	61%	9,8%
Liabilities / Equity	125%	156%	25,2%
3. Operating Efficiency Indicators			
Inventory turnover	21,76	36,70	68,7%
Total asset turnover	1,08	1,34	24,6%
Receivables turnover	1,78	2,65	49,1%
Payables turnover	3,53	4,90	38,8%
4. Profitability Indicators			
Net profit / Total assets (ROA)	2,11%	1,90%	-9,7%
Net profit / Equity (ROE)	4,74%	4,88%	2,9%
Net profit / Net revenue	1,98%	1,50%	-23,9%
Operating profit / Net Revenue	1,56%	-0,24%	-115,1%

- Operational Efficiency and Working Capital Management: In 2025, the Company recorded a significant improvement in operational efficiency, particularly in indicators related to inventory management, receivables, payables, and asset utilization. Specifically:

- Inventory turnover increased sharply from **21.76 to 36.70 in 2025 (up 68.7%)**, reflecting faster movement of goods and enhanced inventory management efficiency.
- Total asset turnover increased by **0.27 times**, equivalent to **24.6%**, indicating more effective utilization of assets compared to 2024.
- Receivables turnover and payables turnover both improved substantially in 2025, rising by **49.1% and 38.8%** respectively, demonstrating stronger debt collection capability and more efficient management of accounts payable.

These improvements indicate that the Company significantly enhanced its operational capacity and optimized working capital management in 2025.

- With total revenue in 2025 reaching **VND 2,174.591 billion, an increase of 33.8%** compared to 2024, the Company significantly expanded its business operations. To meet the capital requirements for this growth, the Company increased the use of financial leverage,

resulting in changes to its capital structure: The Liabilities/Total Assets ratio rose from 56% to 61%, The Liabilities/Equity ratio increased sharply from 125% to 156%. Despite the higher level of borrowing, interest expenses in 2025 decreased by VND 1.228 billion, equivalent to a 10.2% reduction compared to 2024. This reflects effective financial leverage management, including optimized borrowing structure, improved credit terms, and enhanced efficiency in the use of borrowed capital for business operations.

- Due to the impact of increased borrowing and revenue scale, the liquidity ratios in 2025 showed slight fluctuations compared to 2024: the current ratio decreased by approximately 6.1%, and the quick ratio declined by around 3%. Despite this downward trend, these indicators demonstrate that the Company remained capable of meeting its short-term obligations and did not face any significant liquidity risks.

- The net profit margin and operating profit margin in 2025 declined and the operating margin turned negative due to objective factors that caused one of the Company's key projects to underperform relative to expectations. However, other income reached VND 45.087 billion, an increase of 2.56 times compared to 2024. Notably, sales incentive income in 2025 amounted to **VND 26.081 billion, up 80% from 2024**. In essence, this amount represents profit from core business activities; however, due to the partner's payment method, the Company recorded it under other income instead of operating revenue. As a result, profit after tax in 2025 reached **VND 31.801 billion, an increase of 2.2% compared to 2024**, fulfilling **92.8% of the target assigned by the General Meeting of Shareholders**. The Net profit/Equity (ROE) ratio increased by 2.9% compared to 2024, reflecting improved efficiency in the use of shareholders' equity.

1.3. Assessment of the Board of Directors on the Business Performance in 2025

In addition to the financial results presented in Sections 1.1 and 1.2, the year 2025 also marked significant progress in the Company's governance practices and operational system enhancement. These improvements not only supported short-term business performance but also laid a solid foundation for sustainable development in the years ahead.

The key improvement areas include:

- Developing and reviewing the system of regulations and policies to ensure legal compliance while aligning with the Company's actual business operations. This standardization enhances transparency, reduces operational risks, and improves coordination among departments.

- Developing a technical competency framework aimed at standardizing competency requirements and optimizing technical resources across the Company. This is an important step toward improving workforce quality, enhancing performance, and ensuring consistency in project implementation.
- Accelerating internal digital transformation, focusing on process digitization, upgrading management systems, and increasing the application of technology in operations. These efforts help improve processing speed, reduce operating costs, and strengthen data control capabilities.

These improvements demonstrate that the Company is not only focused on revenue growth but also committed to strengthening its governance foundation, moving toward a leaner, more efficient operating model that is better equipped to adapt to market fluctuations.

2. Report on the Activities of the Board of Directors in 2025

2.1. Activities of the Board of Directors in 2025

In 2025, the Board of Directors held 06 meetings, with a 100% attendance rate from all Board members.

Resolutions/Decisions of the Board of Directors:

No.	Resolution Number	Date	Content
1	01/2025/NQ/H ĐQT-CTIN	7 th Feb, 2025	Dismissing Mr. Ha Thanh Hai from the position of General Director and Legal representative of the Company.
2	02/2025/NQ/H ĐQT-CTIN	7 th Feb, 2025	Appointing Mr. Le Thanh Son to the position of General Director and Legal Representative of the Company.
3	03/2025/NQ/H ĐQT-CTIN	7 th Feb, 2025	Approval of credit at Saigon - Hanoi Commercial Joint Stock Bank.
4	04/2025/NQ/H ĐQT-CTIN	7 th Mar, 2025	Approval of the joint venture to participate in the bidding proposal.
5	05/2025/NQ/H ĐQT-CTIN	7 th Mar, 2025	Approval of the proposal to participate in the bidding.
6	06/2025/NQ/H ĐQT- CTIN	14 th Mar, 2025	Holding the 2025 Annual General Meeting of Shareholders.
7	07/2025/NQ/H ĐQT- CTIN	18 th Apr, 2025	Adding the content on the BOD's personnel to the 2025 Annual General Meeting of Shareholders.

No.	Resolution Number	Date	Content
8	08/2025/NQ/H ĐQT- CTIN	055 th May, 2025	Allocating the remuneration for the BOD and BOS for 2024 fiscal year.
9	09/2025/NQ/H ĐQT- CTIN	13 th May, 2025	Approval of 2024 dividend payment plan.
10	10/2025/NQ/H ĐQT- CTIN	30 th May, 2025	Approval of transactions between the Company and related parties.
11	11/2025/NQ/H ĐQT- CTIN	6 th Jun, 2025	Approval of credit limit at Military Commercial Joint Stock Bank - Hoan Kiem Branch.
12	12/2025/NQ/H ĐQT- CTIN	9 th Jun, 2025	Approval of choosing 2025 Financial Statement Auditing Company.
13	13/2025/NQ/H ĐQT- CTIN	2 nd July, 2025	Approval of the total credit limit for 2025-2026.
14	14/2025/NQ/H ĐQT- CTIN	2 nd July, 2025	Duties assignment for members of the Board of Directors for the term 2022 – 2026.
15	15/2025/NQ/H ĐQT- CTIN	2 nd July, 2025	Personnel of the Internal Audit Subcommittee for the term 2022-2026.
16	15.01/2025/NQ /HĐQT- CTIN	2 nd July, 2025	Approval of 2025 internal audit plan.
17	16/2025/NQ/H ĐQT- CTIN	2 nd July, 2025	Personnel representing CTIN to participate in the Tam Tai Viet Fund Management Council.
18	17/2025/NQ/H ĐQT- CTIN	2 nd July, 2025	Appointing representative for CTIN's capital in Vietnam Technology & Telecommunication Joint Stock Company.
19	17.01/2025/NQ /HĐQT- CTIN	6 th Aug, 2025	Adjusting 2025 Internal Audit Plan.
20	18/2025/NQ/H ĐQT- CTIN	14 th Aug, 2025	Approval of transactions between the Company and related parties.
21	18.01/2025/NQ /HĐQT- CTIN	15 th Aug, 2025	Borrowing capital and using assets as collateral at the Joint stock Commercial Bank for Investment and Development of Viet Nam (BIDV) - Hoan Kiem Branch.
22	19/2025/NQ/H ĐQT- CTIN	9 th Sept, 2025	Finalize the list of shareholders to obtain shareholders' written opinions.
23	20/2025/NQ/H ĐQT- CTIN	9 th Sep, 2025	Finalize the list of shareholders to obtain shareholders' written opinions.

No.	Resolution Number	Date	Content
24	21/2025/NQ/H ĐQT- CTIN	17 th Sep, 2025	Approval of transactions between the Company and related parties.
25	22/2025/NQ/H ĐQT- CTIN	26 th Sep, 2025	Approval of transactions between the Company and related parties.
26	23/2025/NQ/H ĐQT- CTIN	10 th Oct, 2025	Approval of borrowing capital from Joint Stock Commercial Bank for Foreign Trade of Vietnam.
27	24/2025/NQ/H ĐQT- CTIN	28 th Oct, 2025	Approval of transactions between the Company and related parties.
28	25/2025/NQ/H ĐQT- CTIN	29 th Oct, 2025	Approval of borrowing capital, guarantees, opening credit letters and credit assurance at VietinBank.
29	26/2025/NQ/H ĐQT- CTIN	20 th Nov, 2025	Approval of transactions between the Company and related parties.

2.2. Supervisory Activities of the Board of Directors over the General Director

In 2025, the Board of Directors conducted regular supervision of the General Director and members of the Executive Management in the administration of business operations and the implementation of resolutions of the General Meeting of Shareholders and the Board of Directors.

Through continuous supervisory activities, the Board of Directors provided timely guidance and decisions to address existing issues, ensure the effective implementation of resolutions of the General Meeting of Shareholders and the Board of Directors, and maintain compliance with governance principles, behavioral standards, and professional ethics.

PART II: BUSINESS PLAN FOR 2026

Entering 2026, the Company remains steadfast in pursuing the strategic objectives established at the beginning of the 2022–2026 term. In the context of continued uncertainties in both domestic and global economic conditions—geopolitical tensions among major powers, risks of trade conflicts, potential disruptions and shifts in global supply chains, exchange rate volatility, and other macroeconomic factors—maintaining a consistent development direction and formulating a feasible business plan is essential.

On this basis, the Board of Directors of CTIN proposes the 2026 business plan with the following key objectives:

1. Company Development Objectives

- To become a leading enterprise in the fields of Telecommunications – Information Technology – System Integration: The Company aims to position itself as a market leader in providing telecommunications products, IT solutions, and system integration services. This strategic direction is intended to strengthen competitive positioning, expand market share, and enhance the Company’s capability to execute large-scale projects.
- To be among the Top 5 enterprises driving national digital transformation: The Company targets becoming one of the five pioneering enterprises contributing to Vietnam’s digital transformation. This objective reflects CTIN’s role not only as a solution provider but also as a strategic partner accompanying organizations, businesses, and government agencies throughout their digitalization journey.
- To become a strategic partner of major global technology corporations.

2. Proposed Business Plan for 2026

No	Indicator	Unit	Year 2025	2026 Objectives	Growth
1	Total revenue	Million VND	2,174,591	2,340,538	7,6%
2	Profit before tax	Million VND	31,801	35,618	12%
3	Expected Dividend Payout Ratio	%	10%	10%	-

- **Total revenue in 2026: VND 2,340.538 billion**, representing a 7.6% increase compared to 2025.
- **Profit after tax: VND 35.618 billion**, up 12% compared to 2025.
- Expected dividend payout ratio for 2026: 10% of par value, equivalent to the payout ratio in 2025.

2. Action Orientations for Implementing the 2026 Business Plan

To successfully achieve the 2026 business plan amid continued uncertainties in both global and domestic economic conditions, the Board of Directors of CTIN has identified the following key action orientations:

- **Business and Market Orientation:**

- Diversify markets, reduce dependence on traditional customers, and expand the customer base.
- Leverage and maximize the strengths of companies within the ecosystem.

- **Focus on Developing Core Business Areas:**

- Strengthen the provision of telecommunications products, IT solutions, and system integration services in a synchronized, modern manner aligned with market needs.
- Expand market share in strategic segments, particularly government agencies, large enterprises, and major economic groups.
- Enhance competitiveness through technological innovation, improved service quality, and optimized implementation costs.

- **Develop new products and solutions aligned with technology trends**

- Invest in research and development of digital solutions, value-added services, and new technology products that meet market needs.
- Develop a portfolio of strategic products to build long-term competitive advantages.

- **Expand strategic cooperation with major technology corporations**

- Strengthen partnerships with leading global technology groups to access advanced technologies, enhance implementation capabilities, and broaden the product–service ecosystem.
- Seek opportunities for joint ventures and alliances in high-potential areas such as cloud computing, cybersecurity, IoT, AI, and digital transformation.
- Reinforce the Company’s position as a trusted partner in national digital transformation programs.

- **Improve project implementation efficiency**

- Prioritize resources for key projects to ensure progress, quality, and investment effectiveness.
- Strengthen project risk management, particularly in the context of supply chain disruptions and fluctuations in material prices.
- Apply technology in project management to enhance transparency and monitoring capabilities.

- **Develop new products and solutions aligned with technology trends**

- Invest in research and development of digital solutions, value-added services, and new technology products that meet market needs.
- **Prudent financial management to ensure capital safety**
 - Strictly control costs, particularly project costs, administrative expenses, and financial expenses.
 - Optimize the capital structure in the context of heightened macroeconomic risks.
 - Strengthen cash-flow management to ensure liquidity and maintain resources for key projects.
- **Promote comprehensive internal digital transformation**
 - Continue digitizing management, operational, and financial processes to enhance efficiency, reduce costs, increase transparency, and improve control and decision-making capabilities.
 - Enhance data utilization to support forecasting, planning, and operational optimization.
- **Enhance human resource capabilities and standardize the governance system**
 - Finalize the competency framework and standardize competency requirements for each position to optimize resources and improve workforce quality.
 - Continue reviewing and updating regulations, procedures, and policies to ensure compliance with legal requirements, business realities, and modern governance standards.
 - Strengthen professional training, management skills, and digital skills for employees.

The Board of Directors respectfully reports to our esteemed shareholders on the Company's business performance, the activities of the Board of Directors in 2025, and the business plan for 2026 of Joint Stock Company for Telecoms and Informatics (CTIN).

We sincerely look forward to receiving your valuable feedback on this report, with the shared goal of fostering the sustainable development of the Company.

Thank you very much.

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

HOANG ANH LOC

**JOINT STOCK COMPANY FOR
TELECOMS AND INFORMATICS**

SUPERVISORY BOARD

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

Hanoi, , 2026

REPORT OF THE SUPERVISORY BOARD

AT THE 2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

Based on:

- *The Charter on the organization and operation of Joint Stock Company for Telecoms and Informatics;*
- *The Resolution of the 2025 Annual General Meeting of Shareholders;*
- *The Operating Regulations of the Supervisory Board.*

On behalf of the Supervisory Board, I would like to report to the 2026 Annual General Meeting of Shareholders of Joint Stock Company for Telecoms and Informatics, hereinafter referred to as “CTIN” or “the Company”, on the activities of the Board from 2025 to the present as follows:

1. Overview of the Organization and Operations of the Supervisory Board:

- In 2025, the Supervisory Board of Joint Stock Company for Telecoms and Informatics consisted of three members: Mr. Nguyễn Đình Du, Head of the Board; Mr. Nguyễn Thành Hiếu, Member; and Ms. Nguyễn Thị Thúy Hà, Member of the Supervisory Board. Among them, one member—Ms. Nguyễn Thị Thúy Hà—was not an employee of CTIN.
- In 2025, the Supervisory Board continued to carry out inspection and supervision activities, and proposed necessary improvements in the areas of risk management and enhancement of corporate governance quality at CTIN.
- Specifically, the activities of the Supervisory Board in 2025 included:
 - ✓ Monitoring the implementation of the 2025 AGM resolutions and the operations of the Board of Directors (hereinafter referred to as the “BOD”).
 - ✓ Supervising members of the BOD and the Chief Executive Officer.

- ✓ Overseeing business operations and the Company's financial performance in 2025.
- ✓ Monitoring compliance with the Company's Charter on organization and operation.
- ✓ Supervising the divestment process of the major shareholder VNPT.
- ✓ Overseeing and providing feedback to support the amendment and supplementation of the Company's financial regulations.

2. Details on the Supervision of the 2025 Annual General Meeting of Shareholders and the Implementation of its Resolutions:

- Supervising the eligibility and credentials of shareholders and authorized representatives attending the 2025 Annual General Meeting of Shareholders (hereinafter referred to as the "2025 AGM").
- The Company completed the payment of the 2024 cash dividend at the rate of 10% of par value, in accordance with the resolution approved at the 2025 AGM.
- The Company paid remuneration to the Board of Directors and the Supervisory Board in compliance with the resolutions of the 2025 AGM.

3. Details on the Supervision of the Activities of the Board of Directors and the Chief Executive Officer:

- The Supervisory Board monitored the implementation of the resolutions of the 2025 AGM, the resolutions of the Board of Directors (BOD), and the decisions of the Executive Board in the Company's business operations in accordance with applicable regulations.
- The Supervisory Board attended all meetings of the BOD and regularly reviewed periodic business reports and the Company's financial statements, thereby identifying existing issues and challenges in the Company's operations. Based on these findings, the Supervisory Board provided timely recommendations to the BOD and the Executive Board to support the achievement of the objectives approved at the 2025 AGM.
- In 2025, the key matters discussed at the meetings of the Board of Directors included:
 - ✓ Reviewing and adjusting the implementation of the 2025 business plan, financial targets, and the allocation of funds for the 2025 fiscal year.
 - ✓ Discussing the monthly and quarterly performance of the business plan.

- ✓ Developing the business plan, financial targets, and fund allocations for the 2026 fiscal year.
 - ✓ Reviewing and approving credit limits, loan arrangements, guarantees, letters of credit, and credit security for the Company at several commercial banks during the 2025 fiscal year.
 - ✓ Developing the 2025 work plan for the Internal Audit Subcommittee.
 - ✓ Dismissing and appointing certain members of the Board of Directors and the Executive Board.
 - ✓ Reviewing and adjusting the Company's financial management regulations to align with its business operations.
 - ✓ Reviewing and adjusting the assignment of duties within the Board of Directors to match its personnel structure.
- The meetings of the Board of Directors were conducted with a high level of consensus and unanimity, in full compliance with the law, the Company's Charter, the operating regulations of the Board of Directors, and the Company's internal governance regulations.
 - The Chief Executive Officer performed his functions and duties in accordance with the Company's Charter, as well as the authorizations and delegations granted by the Board of Directors, including the signing of economic contracts, the management of day-to-day business operations, the completion of the Company's organizational structure, and the submission of periodic corporate governance reports to the Board of Directors and the Supervisory Board.
 - The Chief Executive Officer complied with the requirement to seek opinions from Shareholders, the Chairman of the Board of Directors, and the Board of Directors regarding transactions related to business operations, in accordance with the Company's Charter.
 - The Board of Directors followed proper procedures for discussion, voting of confidence, and other required processes in the dismissal and appointment of certain members of the Board of Directors and the Executive Board.

4. Details on the Supervision of Business Operations and the Financial Situation in 2025:

- In 2025, the Supervisory Board was invited by the Board of Directors (BOD) to attend and did attend all periodic meetings of the BOD. The Supervisory Board also received meeting minutes and resolutions issued by the BOD. In addition, the Executive Board provided the Supervisory Board with quarterly and annual financial statements, as well as periodic business reports, in accordance with the Company's general regulations.
- In 2025, the Supervisory Board conducted the verification of the financial statements in accordance with the authority stipulated in the Company's Charter. The Board also informed the BOD and the Executive Board of the contents of its meetings and promptly notified the Executive Board of any issues or shortcomings identified in the Company's business operations during the performance of its supervisory duties.
- The Supervisory Board fully monitored the Company's business and financial performance in 2025 by analyzing periodic financial statements, selected internal management reports, and data presented by the Executive Board during BOD meetings, as well as information provided by relevant departments.
- The Supervisory Board monitored and oversaw the independent audit of the Company's 2025 financial statements.
- Based on the audited 2025 Financial Statements, the Supervisory Board conducted its appraisal and hereby reports to the General Meeting of Shareholders as follows:
 - ✓ It agrees with the Report on Business Performance presented by the Executive Board.
 - ✓ It agrees with the 2025 Financial Statements prepared by the Company and confirmed by the independent auditor as "presenting fairly, in all material respects, the financial position of the Company ... as at 31st December 2025."
- Regarding the 2025 business performance results:

Unit: Million VND

No.	Indicator	Actual 2024	Actual 2025	Plan 2025	Comparision	
					Actual 2024	Plan 2025
1	Total revenue	1,625,566	2,174,591	1,780,045	133,8%	122,2%
2	Profit before tax	37,183	40,097	N/A	107,8%	N/A
3	Profit after tax	31,104	31,801	34.273	102,2%	92,8%

- Key highlights of the Company's business performance in 2025:
 - ✓ Total revenue: In 2025, total revenue reached VND 2,174.591 billion, an increase of more than VND 549 billion compared to 2024. This represents a strong growth rate of 33.8% year-on-year and exceeds the 2025 AGM plan by 22.2%, demonstrating the Company's market expansion and its ability to execute major projects during the year.
 - ✓ Revenue from goods and service provision: In 2025, the Company recorded more than VND 2,113 billion from goods and service activities, an increase of over VND 540 billion (34.4%) compared to 2024, accounting for 97.2% of total revenue in 2025.
 - ✓ Revenue from non-VNPT markets: Within the total revenue from goods and services, revenue from markets outside VNPT reached nearly VND 1,071 billion, achieving 93.2% of the target and growing 50.9% compared to 2024. This result indicates that the Company's strategy to expand beyond the VNPT market continues to deliver positive outcomes.
 - ✓ While revenue from goods and service provision increased by 34.4% compared to 2024, the cost of goods sold rose by nearly VND 550 billion—equivalent to more than 38% year-on-year—resulting in a decline of approximately VND 10 billion in gross profit, reaching only about 93% of the 2024 level. At the same time, compared to 2024, selling expenses increased by nearly VND 9 billion (15.9%) and general and administrative expenses increased by nearly VND 4 billion (7.5%). Consequently, the Company's gross profit margin in 2025 was only sufficient to cover selling and administrative expenses. The primary cause was the project package “Supply and installation of MAN-E network equipment for 28 provinces and cities” under the project “Expansion of MAN-E network capacity in 28 provinces and cities for 2024–2025” which experienced significant price reductions as required, resulting in substantial losses during execution. Despite considerable efforts to offset these losses through other projects and business activities, the Company's core business operations in 2025 were only at breakeven, excluding financial activities.
 - ✓ Regarding the Company's financial activities, 2025 recorded a decrease of more than VND 10 billion (41.4%) in financial income compared to 2024. Meanwhile,

financial expenses decreased by nearly VND 3 billion (11.7%). As a result, in 2025, the Company recorded a loss of nearly VND 5 billion from its core business operations.

- ✓ Regarding other income: In 2025, the Company recorded nearly VND 47 billion in other income, an increase of more than VND 18 billion (65.8%) compared to 2024. Meanwhile, other expenses decreased sharply from over VND 15 billion in 2024 to below VND 2 billion in 2025. As a result, the Company's other profit in 2025 reached more than VND 45 billion, representing a 2.56-fold increase compared to 2024.
- ✓ The significant increase in other income in 2025 was mainly attributable to performance bonuses for 2025, amounting to more than VND 26 billion—an 80% increase compared to 2024. Substantively, this amount reflects profit from business operations; however, due to the partner's payment method, the Company was required to record it under "Other income" instead of operating revenue.
- ✓ Thanks to the contribution of other income, the Company's profit before tax in 2025 reached more than VND 40 billion, representing a growth of 7.8% compared to 2024. Profit after tax in 2025 reached VND 31.8 billion, achieving 92.8% of the AGM target and increasing 2.2% compared to 2024.
- ✓ Thus, the modest increase in profit after tax in 2025 and the shortfall compared to the approved plan were due to: (i) a significant decline in the profit margin from core business operations; (ii) substantial negative impact from a major project; (iii) a strong increase in other income; and (iv) decreases in financial expenses and other expenses, by 11.7% and 88.8% respectively, compared to 2024.
- The Supervisory Board concurs with the assessment of the Board of Directors regarding the Company's business performance in 2025, as presented in the BOD's Report submitted to the General Meeting. The Company's business results in 2025 showed improvement compared to 2024, with both revenue and profit indicators recording growth, although profit after tax did not fully meet the target approved by the AGM.
- In 2025, the Supervisory Board also closely monitored the divestment process of the major shareholder—VNPT Group. The Supervisory Board observed that VNPT complied fully with all legal procedures and requirements in organizing the auction for the divestment of 100% of its shares in CTIN. However, the auction was unsuccessful,

and as of now, VNPT remains a major shareholder of CTIN, holding 10,117,108 shares, equivalent to 31.43% of the Company's charter capital.

- Recommendations of the Supervisory Board to the Board of Directors for the 2022–2026 term:
 - ✓ Continue to study and consider accelerating business development with new and non-traditional customers. In addition, beyond the Company's traditional products and services, the Board of Directors and the Executive Board should continue to mobilize resources and strengthen medium- and long-term research and development activities aimed at providing products and services aligned with the digital transformation process.
 - ✓ Continue optimizing the organizational structure toward greater efficiency, flexibility, and lean operations.
 - ✓ Strengthen project control and project financial management to ensure effective risk management, cost reduction, and improved project performance.

5. Summary of the Activities of the Supervisory Board Since the Beginning of the 2022–2026 Term:

- The Supervisory Board currently consists of three members, including one full-time Head of the Board, one member who works at the Company, and one member who does not work at the Company, nominated by the major shareholder—VNPT Group.
- The Supervisory Board has fulfilled its duties and responsibilities in accordance with the Company's Charter on organization and operation.
- The Supervisory Board has fully performed its supervisory functions regarding the Company's financial situation and the legality of activities conducted by members of the Board of Directors, the Chief Executive Officer, Deputy CEOs, and other managerial personnel.
- The Supervisory Board has held regular meetings and coordinated effectively with the Board of Directors and the Executive Board, attended all BOD meetings, and provided timely recommendations on matters discussed during these meetings.
- The Supervisory Board has fully monitored the implementation of the resolutions of the General Meeting of Shareholders as well as the resolutions of the Board of Directors, and has reported its supervisory activities in full to the Annual General Meeting of Shareholders.

- No violations of law or breaches of the Company's Charter by members of the Board of Directors, the Chief Executive Officer, or other managerial personnel were detected that would require reporting to the BOD or requesting corrective action.
- Since the beginning of the 2022–2026 term, the Supervisory Board has not received any written petitions or inquiries from shareholders, nor through any other communication channels, regarding the Company's operations or the conduct of its management, governance, or executive personnel.

The above constitutes the full Supervisory Board's Report for the fiscal year 2025, respectfully submitted to the 2026 Annual General Meeting of Shareholders. The Supervisory Board kindly requests the General Meeting to review and provide its opinions.

We respectfully thank the General Meeting and wish the Meeting great success.

ON BEHALF OF THE SUPERVISORY BOARD
HEAD OF THE BOARD

NGUYEN DINH DU

No. 27/2026/HĐQT/TT

Hanoi, 09th Apr., 2026

PROPOSAL

Re: Matters to be submitted for approval at the 2026 Annual General Meeting of Shareholders

To: The General Meeting of Shareholders of CTIN

- Pursuant to the Law on Enterprises No. 59/2020/QH14 dated June 17th, 2020;
- Pursuant to the Charter of Joint Stock Company for Telecoms and Informatics;
- Pursuant to the business performance results for the year 2025.

The Board of Directors of Joint Stock Company for Telecoms and Informatics (CTIN) respectfully submits to the General Meeting of Shareholders for consideration and approval the following matters:

1. Business performance results for the year 2025

No	Indicators	Unit	Plan 2025	Actual 2025	% of plan completion
1	Total revenue	Million VND	1,780,045	2,174,591	122,2%
2	Profit before tax	Million VND	N/A	40,097	N/A
3	Profit after tax	Million VND	34,273	31,801	92,8%

2. Dividend payout ratio for 2025

Based on the business performance results for 2025, the Board of Directors of CTIN respectfully proposes that the General Meeting of Shareholders approve a 2025 dividend payout ratio of 10% of the par value per share, completing 100% of the plan approved at the 2025 Annual General Meeting of Shareholders.

3. Remuneration for the Board of Directors (BOD) and the Supervisory Board (SB) in 2025



- According to Resolution No. 01/2025/NQ-ĐHĐCĐ/CTIN dated April 29th, 2025 of the 2025 Annual General Meeting of Shareholders, the total remuneration approved for payment to the BOD and SB in 2025 is **VND 3,223,000,000**, including:

- The total monthly remuneration and basic benefits paid to the Chairman of the Board of Directors and the full-time Head of the Supervisory Board amount to VND 2,191,000,000 (in words: Two billion, one hundred ninety-one million Vietnamese dong).
- The total collective remuneration for the Board of Directors and the Supervisory Board, based on the level of completion of the after-tax profit plan, is VND 1,032,000,000 (in words: One billion, thirty-two million Vietnamese dong).

- The total remuneration for the Board of Directors (BOD) and the Supervisory Board (SB) in 2025 submitted to the General Meeting of Shareholders for approval is **VND 3,148,576,084**, including:

- Remuneration and benefits for the Chairman of the BOD and the full-time Head of the SB: VND 2,191,000,000, specifically:
 - + Remuneration and benefits for the Chairman of the BOD: VND 1,544,000,000
 - + Remuneration and benefits for the Head of the SB: VND 647,000,000
- Performance-based remuneration (for non-full-time members of the BOD and SB): VND 957,576,084 (Performance-based remuneration is calculated as follows: Performance-based remuneration approved by the 2025 AGM (VND 1.032 billion) × the rate of completion of the 2025 after-tax profit plan (92.8%)).

The performance-based remuneration for 2025 has not yet been paid.

4. Profit distribution plan and appropriation of funds for 2025

Total profit before tax in 2025: VND 40,096,814,112.

Total profit after tax in 2025: VND 31,801,361,566.

The proposed plan for profit distribution and fund appropriation for 2025 is as follows:

- Appropriation to the Reward and Welfare Fund (9.52% of after-tax profit): VND 3,027,489,621.
- Allocation for performance-based remuneration of the BOD and SB for 2025: VND 957,576,084.
- Dividend payment (10% of par value per share), using the remaining after-tax profit for 2025 and a portion of the accumulated undistributed profits from previous years.

5. Projected Business Plan and Dividend Payment Plan for 2026

No.	Indicators	Unit	Year 2025	Target 2026	% growth
1	Total revenue	Million VND	2,174,591	2,340,538	7,6%

No.	Indicators	Unit	Year 2025	Target 2026	% growth
2	Revenue outside the VNPT market	Million VND	1,070,844	1,177,929	10%
3	Profit after tax	Million VND	31,801	35,618	12%
4	Expected dividend payout ratio	%	Expected 10%	10%	-

6. Approval of the remuneration and bonus scheme for the Board of Directors (BOD) and the Supervisory Board (SB) in 2026

No.	Description	Amount (VND)
1.	Monthly basic remuneration for the Chairman of the BOD & Head of the SB	≤ 2,198,320,000
2.	Performance-based remuneration	1,072,500,000
	Total proposed remuneration for 2026	3,270,820,000

6.1. Approval of the monthly basic remuneration for the Chairman of the BOD and the full-time Head of the Supervisory Board in 2026

Based on the Company's business performance in 2025 and the business plan for 2026, the Board of Directors of CTIN respectfully proposes the monthly remuneration for the Chairman of the BOD in 2026 as follows:

The total monthly basic remuneration for the Chairman of the BOD and the full-time Head of the Supervisory Board in 2026, determined according to the Company's prescribed levels and grades, is **VND 2,198,320,000** (including welfare benefits, holiday and festive allowances in accordance with Company policies), in which: The Chairman of the BOD: not exceeding VND 1,547,660,00 and The Head of the Supervisory Board: not exceeding VND 650,660,000

Note: Compared to 2025, the monthly remuneration remains unchanged; welfare benefits increase by VND 3,660,000 per person.

6.2. Approval of the performance-based remuneration for the Board of Directors (BOD) and the Supervisory Board (SB) based on the 2026 business results

Based on the 2026 business plan, the Board of Directors of CTIN proposes the following: If the Company achieves the 2026 after-tax profit target of **VND 35.618 billion** (equivalent to 12% growth compared to 2025), the performance-based remuneration (excluding the monthly basic remuneration for the Chairman of the BOD and the full-time Head of the SB) shall be **VND 1,072,500,000**.

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- If the Company's actual after-tax profit in 2026 is lower than the planned target: For every 1% decrease in after-tax profit compared to the plan, the performance-based remuneration shall be reduced by 1% from the full-achievement level.
- If the Company's actual after-tax profit in 2026 exceeds the planned target: For every 1% increase in after-tax profit above the plan, the performance-based remuneration shall be increased by 2% from the full-achievement level, but the total increase shall not exceed 20% of the actual 2026 salary fund for full-time managerial personnel of the Company (including full-time BOD members (remuneration), General Director, Deputy General Directors, Chief Accountant, and full-time SB members (remuneration)).
- If the Company incurs a loss: Only the monthly remuneration for the Chairman of the BOD and the full-time Head of the Supervisory Board shall be paid.

7. Approval of the Principles for Appropriating the Reward and Welfare Fund in 2026

The Reward and Welfare Fund for 2026 shall be calculated as: VND 3,391 million × (actual 2026 after-tax profit / planned 2026 after-tax profit).

(The amount of VND 3,391 million corresponds to 9.52% of the planned after-tax profit for 2026.)

8. Approval of the selection of the auditing firm for the 2026 financial statements

The General Meeting of Shareholders authorizes the Board of Directors to select one of the independent auditing firms included in the list of auditors approved by the State Securities Commission for auditing listed companies in accordance with current regulations.

The Board of Directors of CTIN respectfully submits the above matters to the General Meeting of Shareholders for consideration and approval.

Thank you very much./.

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

Recipients:

- As above;
- Filed at: Planning & General Affairs Department.



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No:/2026/NQ-ĐHĐCĐ/CTIN

Hanoi,, 2026

RESOLUTION
ANNUAL GENERAL MEETING OF SHAREHOLDERS 2026
JOINT STOCK COMPANY FOR TELECOMS AND INFORMATICS

Pursuant to the Law on Enterprises No. 59/2020/QH14 passed by the National Assembly on June 17th, 2020;

Pursuant to the Charter of Joint Stock Company for Telecoms and Informatics;

Pursuant to the Minutes of the 2026 Annual General Meeting of Shareholders of Joint Stock Company for Telecoms and Informatics.

RESOLVES

Article 1: Approve the 2025 business performance results

Unit: Million VND

No.	Indicator	Actual 2024	Actual 2025	Plan 2025	Comparison	
					Actual 2024	Plan 2025
1	Total revenue	1,625,566	2,174,591	1,780,045	133,8%	122,2%
2	Profit before tax	37,183	40,097	N/A	107,8%	N/A
3	Profit after tax	31,104	31,801	34.273	102,2%	92,8%
4	Dividend payout ratio	10%	10%	10%	100%	100%

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 2: Approve the audited financial statements for the year 2025.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 3: Approve the 2025 business performance report, the 2025 activities report of the Board of Directors, and the 2026 business plan.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 4: Approve the 2025 Supervisory Board’s activity report.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 5: Approve the 2025 dividend payout ratio.

The 2025 dividend payout ratio is 10% of the par value per share.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 6: Approve the remuneration of the Board of Directors and the Supervisory Board for the year 2025.

(1) Total remuneration and benefits in 2024 for the full-time Chairman of the Board of Directors and the full-time Head of the Supervisory Board amounted to VND 2,191,000,000, of which: Remuneration for the Chairman of the Board of Directors: VND 1,544,000,000, Remuneration for the Head of the Supervisory Board: VND 647,000,000 (These amounts were recorded as part of CTIN’s operating expenses.).

(2) Remuneration based on business performance for the Board of Directors and the Supervisory Board (including remuneration and benefits for non-full-time members of the Board of Directors and non-full-time members of the Supervisory Board) amounted to VND 957,576,084.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 7: Approve the 2025 profit distribution plan and fund appropriations.

Appropriation to the Reward and Welfare Fund: VND 3,027,489,621.

Payment of remuneration to the Board of Directors and the Supervisory Board based on business performance: VND 957,576,084.

Payment of dividends using the entire remaining profit after tax (PAT) of 2025 and a portion of the accumulated undistributed profits from previous years, equivalent to a 10% dividend payout ratio.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 8: Approve the 2026 business plan and the 2026 dividend payout plan.

No.	Indicator	Unit	Year 2025	2026 Planned Targets	Growth
1	Total revenue	Million VND	2.174.591	2.340.538	7,6%
2	Profit before tax	Million VND	31.801	35.618	12%
3	Profit after tax	Million VND	1.070.844	1.177.929	10%
4	Dividend payout ratio	%	10%	10%	-

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 9: Approve the remuneration for the Board of Directors and the Supervisory Board for the year 2026

(1) Remuneration and benefits for the full-time Chairman of the Board of Directors and the full-time Head of the Supervisory Board:

The planned remuneration and benefits for the full-time Chairman of the Board of Directors and the full-time Head of the Supervisory Board amount to VND 2,198,320,000, of which:
The Chairman of the Board of Directors: not exceeding VND 1,547,660,000, The Head of the Supervisory Board: not exceeding VND 650,660,000

(2) Remuneration and benefits for members of the Board of Directors and members of the Supervisory Board based on business performance (applicable to non-full-time members of the Board of Directors and non-full-time members of the Supervisory Board):

- If the Company achieves the assigned 2026 profit-after-tax target of **VND 35.618 billion**, the remuneration for the Board of Directors and the Supervisory Board shall be **VND 1,072,500,000**.
- If the actual profit after tax exceeds the assigned target, then for every 1% increase above

the target, the remuneration shall increase by 2% compared to the “target-achieved” level. However, the total increase shall not exceed 20% of the 2026 actual salary fund for full-time managerial positions (including full-time Board members (remuneration), the General Director, Deputy General Directors, Chief Accountant, and full-time Supervisory Board members (remuneration)).

- If the actual profit after tax is lower than the assigned target, then for every 1% decrease below the target, the remuneration shall be reduced by 1% compared to the “target-achieved” level.
- In the event the Company incurs a loss: Only the monthly remuneration for the full-time Chairman of the Board of Directors and the full-time Head of the Supervisory Board shall be paid.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 10: Approve the principles for the appropriation of the Reward and Welfare Fund for 2026.

The Reward and Welfare Fund for 2026 shall be equal to VND 3,391 million multiplied by the ratio of actual profit after tax (PAT) in 2026 to the planned PAT for 2026.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 11: Approve the selection of the auditing firm for the 2026 financial statements.

The General Meeting of Shareholders authorizes the Board of Directors to select one of the independent auditing firms included in the list of auditors approved by the State Securities Commission for auditing listed companies in accordance with current regulations.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

Article 12: Approve the Minutes and the Resolution of the 2026 Annual General Meeting of Shareholders.

Voting results:

- Approved: : shares Ratio: % of the total shares attending the Meeting
- Disapproved: : shares Ratio: % of the total shares attending the Meeting
- Abstained: : shares Ratio: % of the total shares attending the Meeting

This Resolution was approved by the General Meeting of Shareholders and takes effect from 29th April 2026.

The Resolution is prepared in three copies and shall be kept together with other related documents of the Meeting at the Company's Head Office.

Recipients:

- *Board of Directors (BOD)*
- *Supervisory Board (SB)*
- *Executive Management*
- *Shareholders*
- *Filing: Board of Directors*

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

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